



Training Services

Products And Services



Conservation Services Group (CSG) provides training to meet a variety of program needs. Ongoing training will keep technical performance current and improve the program's success. In the past few years CSG provided training to more than 20,000 students across the U.S.; demand for these services is rapidly increasing.

Custom Development

The Training Services team at Conservation Services Group designs, develops, and produces custom trainings. Opportunities range from full classroom courses to highly engaging e-learning and video clips that create program awareness.

Classroom — Outshining the standard lecture format, these courses provide the interactivity, application, and discussion needed to truly educate.

CSG provides:

- Development (curriculum, participant guides, Instructor guides, PowerPoint, exercises and more)
- Delivery (we supply the instructor, or we train-the-trainer)
- Operations (scheduling, registration, logistics)

e-Learning — CSG offers online training, available on-demand, using a variety of media and custom-built interactions to engage the student.

We provide cutting-edge:

- Design (storyboarding, script writing, and treatments)
- Development (programming, filming, editing, graphics, interactions)
- Delivery (hosting, registration and tracking)

Virtual Classes — Much more than a webinar, each of our virtual classes simulates the in-person experience through live instruction, group exercises, and discussion.

We provide expert:

- Curriculum development (participant and instructor guides, PowerPoint slides, exercises, and more)
- Delivery (we supply the instructor)
- Operations (scheduling, registration, logistics, hosting and tracking)

Video — We deliver professional quality video, in all types of settings: technical/on location, documenting speakers, demonstrations, and more.

We provide top-notch:

- Production (storyboarding and filming — live or in-studio)
- Post-Production (editing, graphics, effects, and voice overs)
- Delivery (hosting, streaming, DVD or file)

Contact

855.201.7306 or training@csgrp.com

Watch videos

Course Descriptions

AC/Heat Pump Professional

This course is designed for experienced HVAC contractors. It covers advanced duct diagnostics, system airflow, refrigerant charge, electrical, controls, design, service, installation, and commissioning to prepare students for the BPI written and field exams. Prerequisite(s).

Building Analyst Professional

This course prepares students for the Building Performance Institute's written and field exams. It covers general health and safety requirements, house as a system, building science, basic building diagnostics, calculating heat/cooling loss, and combustion appliance testing. Students address a comprehensive range of interrelated building issues and are able to recommend measures for a more comfortable, safe, durable, and energy efficient home.

Elements of Combustion Safety

This course will introduce participants to the basic elements of combustion safety, including: the combustion appliance zone (CAZ), carbon monoxide (CO), spillage, draft and gas leak detection.

Envelope Professional

This course covers advanced building envelope and duct diagnostics evaluation, selection of appropriate materials, and repair skills to help candidates prepare for BPI's Envelope Professional written and field exams.

Heating Professional

This course covers advanced forced air and boiler heating system diagnostics, evaluation, and load calculations; providing recommendations, and repair skills. It also prepares candidates for the Building Performance Institute's Heating Professional on-line and field exams.

House as a System

This in-depth course will give you the tools to provide your customers a comprehensive understanding of energy use in a home. Learn

how systems and components to work together in homes, and what you can do to make them more energy-efficient, healthy, comfortable, and durable.

Proactive Transactions: A Sales and Service Training for Energy Efficiency Professionals

The energy efficiency sales and customer service training will enable energy consultants to improve the effectiveness of each customer engagement. As a result of this training, consultants will realize increased savings, improved conversion rates and better understand how emotional intelligence can improve the effectiveness of their technical delivery. While many auditors have been successful in getting potential customers to take action, this training is designed to finesse the skills that encourage customers to follow through on recommendations and upgrade their homes with multiple efficiency improvements. From the first point of contact to the audit, bid, completion of work, and follow-on, this training provides key tactics for sales, customer service and retention.

RESNET HERS Rater

This course is a thorough review of basic energy concepts, field experience (blower door and duct blaster), REM/Rate software, and home energy ratings. Students prepare for and take the RESNET online exam, the essential first step toward becoming a certified Rater.

The Business of Home Performance

This training will help leverage participants above their competition. Students will learn who succeeds in this industry, and how. They will have the opportunity to create actions and possibly new directions for their business. Each section contains slides, videos, and exercises. Students will create their own workbook to take back to the office and apply new ideas to improve day to day strategy and operations. Each unit builds on the one before. At course completion, students will understand the steps

to closing more jobs, and larger jobs. This class is one day and qualifies for 3.5 BPI CEUs.

Whole House Air Leakage Control Installer

This course Introduces skills and principles necessary for working in home weatherization and/or energy retrofits. It covers how to install air sealing and insulation materials safely and effectively, basic weatherization skills, and prepares students for BPI's practicum exam.

e-Learning Courses

Building Science Basics

This online course introduces the link between building science and home performance. The course describes ways to ensure the health and safety of everyone associated with building performance work, and explains the "house as a system" concept. In addition, it covers the effects that heat, air, and moisture can have on home performance, and what can be done to control these effects. Featuring graphically-rich video clips, supplemental text pages, and engaging interactive scenarios, the class takes three hours to complete and qualifies for 1.5 BPI CEUs.

Going Solar

This online course introduces the "whole house" approach to home performance improvement and explores how it applies to residential solar energy. The course presents ways to improve the home's building envelope, mechanical systems, along with water and electricity usage to make the home more efficient before installing a solar energy solution. It also discusses the science behind solar technology, economics, and how solar is a viable option for residential water heating and electricity. Featuring graphically-rich video clips, supplemental text pages, and engaging interactive scenarios, the class takes three hours to complete and qualifies for 2.5 BPI CEUs.

Watch Videos